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VIA HAND DELIVERY & ELECTRONIC SERVICE

Debra A. Howland, Executive Director and Secretary
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301-2429



RE: *Unitil Energy Services, Inc. Electricity Efficiency Programs*
Docket No. DE 10-188
2012 Program Year Budget Requests

Dear Director Howland:

Please accept this letter on behalf of Unitil Energy Services, Inc. (the “Company”). This letter addresses the need for 2012 program year budget adjustments between electric energy efficiency programs to reflect actual expenditures.

As authorized by Section V(B)(1) of Order No. 25,189 in Docket DE 10-188, the Company provides notification of the transfer of funds as follows:

- a) Transfer \$18,342 to EnergyStar[®] Appliances from EnergyStar[®] Homes; and
- b) Transfer \$16,604 from Small Commercial and Industrial (“C&I”) Retrofit and \$10,000 from Large C&I Retrofit for a total of \$26,604 transferred to Large C&I New Construction.

See Exhibit A, attached. Two large C&I new construction projects came to fruition in December 2012. Given the amount of lead time that such projects require, it was not certain that both projects would realize their incentives in calendar year 2012. Because both customers had factored the rebate into their project development models, the Company felt the appropriate course of action was to provide the rebate to the customers. Sector wide, the Company expended approximately 90% of its C&I approved budget in 2012.

With the exception of the Large C&I New Construction program budget increase, each of these transfers requires only that the Company notify the PUC Staff and interested parties of the transfer of funds from one program to another within the sector because the total transferred does not exceed 20% of each program’s budget. In the case of the Large C&I New Construction Program, the proposed transfer of \$26,604, added to the \$34,000 transfer of funds noticed in a

July 17, 2012 letter to the Commission, exceeds 20% of the originally filed program budget of \$237,805. Therefore, the Company respectfully requests approval for a budget transfer of \$26,604 to the Large C&I New Construction Program. Per Order 25,189, page 22, the Staff and interested parties may file comments with the Commission within two weeks of this notice. Such transfer shall be deemed approved by the Commission, unless the Commission notifies the utility of the need for more in-depth review within 30 days of the date of this filing.

Should the Commission have any questions or concerns regarding this matter, please feel free to contact me.

Yours truly,



Rachel Aslin Goldwasser